

VOLUME I
SEPTEMBER 1992

ISSUE 1
Rs.8

INAUGURAL ISSUE



ALSO

NASHIK • JALGAON • AHMEDNAGAR • DHULE

TATYASAHEB SHIRWADKAR
Nashik

ANNASAHEB HAZARE
Ahmadnagar

MEDHA PATKAR
Dhule

**BHAVARLA JAIN IN
HIS CHALLENGE**

BHAVARLA
Jalgaon



Looking Back Looking Ahead Aiming High!

*Exclusive Photo-feature on BHAVARLAL JAIN
Chairman, Jain Group of Industries, Jalgaon*



In 1962, Mr. Bhavarlal Hiralal Jain was an impressionable young man who had just acquired his Law degree from the Government Law College in Bombay. At one stage, with only ten rupees left in his pocket he visited an astrologer, who predicted that he would soon be in a business related to "iron, soil and oil". Soon, he acquired an agency to sell kerosene.

He was born in Vakod village, close to Jalgaon into a respected family of agriculturists, who never imagined that Bhavarlal would one day be selling kerosene door-to-door in their own neighbourhood, especially with a law degree in his pocket. From kerosene he gradually diversified into retailing auto spares, lubricating-oil, petrol, diesel, and domestic gas and then into papain, PVC pipes and drip-irrigation systems, and high-voltage transformers. Right from the beginning he received unstinted support and active help on a day-to-day basis from his family and friends but his outstanding personal entrepreneurship and hard work has made him a living legend in North-West Maharashtra. His fame is now spreading throughout India and the world.



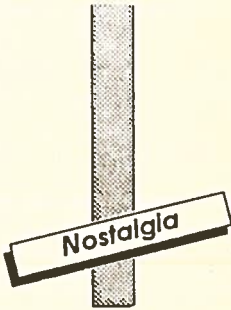
DR. H. VENKATARAMAN, VICE CHAIRMAN, JAIN GROUP OF INDUSTRIES, JALGAON, RECEIVING AWARD FROM MR. BHAVARLAL JAIN, CHAIRMAN, JAIN GROUP OF INDUSTRIES, JALGAON.



MR. BHAVARLAL JAIN, CHAIRMAN, JAIN GROUP OF INDUSTRIES, JALGAON, RECEIVING AWARD FROM MR. H. VENKATARAMAN, VICE CHAIRMAN, JAIN GROUP OF INDUSTRIES, JALGAON.



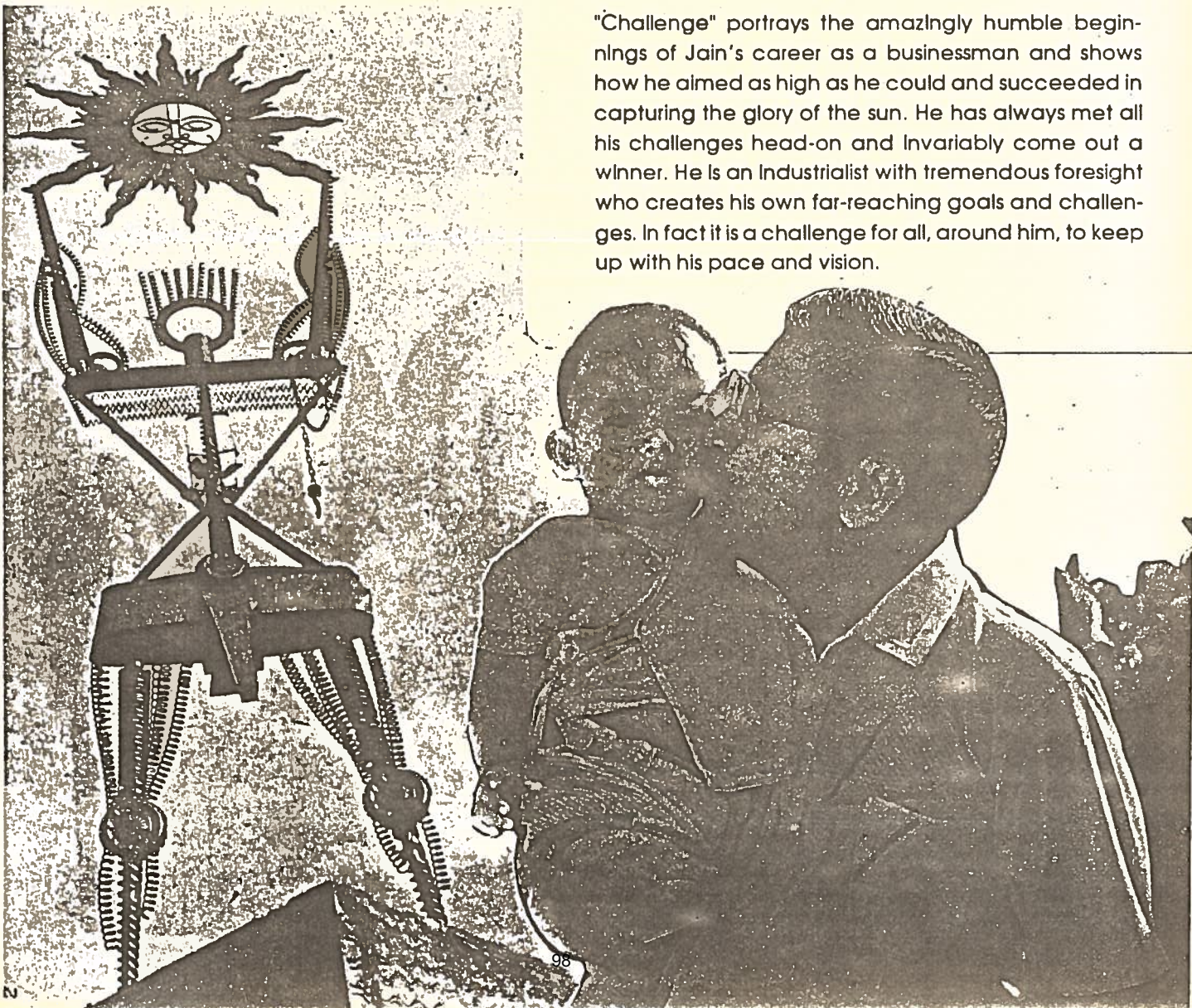
MR. BHAVARLAL JAIN, CHAIRMAN, JAIN GROUP OF INDUSTRIES, JALGAON, RECEIVING AWARD FROM MR. H. VENKATARAMAN, VICE CHAIRMAN, JAIN GROUP OF INDUSTRIES, JALGAON.



Bhavarlal Jain meets his Challenge !

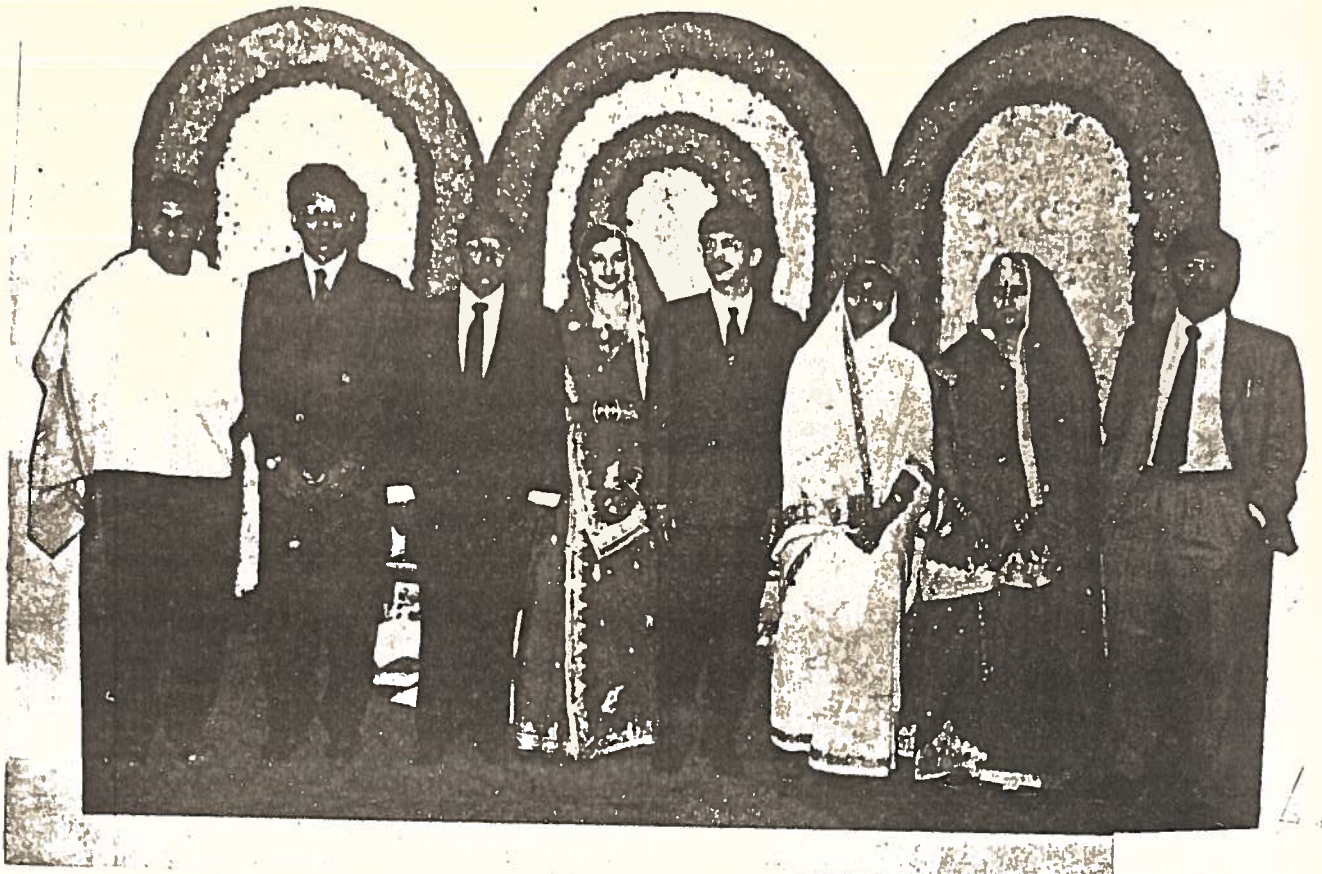
Bhavarlal Jain loves art. He commissioned the world-famous sculptor from Nashik, Sudhir Deshpande - who is featured in the 1992 Guinness Book of World Records for creating the tallest and heaviest scrap-metal sculpture in the world, at Eklahare near Nashik - to create "Challenge", an 8 metre high and 2 metre wide sculpture for him at Jalgaon. Challenge is a human-like figure, again made from scrap metal, located at the top of a hill in Jalgaon at the classy Jain farm house where Bhavarlal plays host to hundreds of VIP foreign visitors every year.

"Challenge" portrays the amazingly humble beginnings of Jain's career as a businessman and shows how he aimed as high as he could and succeeded in capturing the glory of the sun. He has always met all his challenges head-on and invariably come out a winner. He is an industrialist with tremendous foresight who creates his own far-reaching goals and challenges. In fact it is a challenge for all, around him, to keep up with his pace and vision.



PUBLICATION : NORTH WEST NETWORK.

Bhavarlal Jain has a secret weapon - his family! He is blessed with four capable sons and now a grandson. All his sons have excelled in different facets of the family business, and have taken full charge of their responsibilities. At the same time, professional management is encouraged and carefully nurtured through the Group.



Nostalgia



The Jain Group was started in 1963 with a tiny kerosene agency. Today the Group's turnover has crossed Rs.150 crores! The Group manufactures chemicals and enzymes, extruded and moulded plastic pipes and drip irrigation systems, and electrical transformers. The Jain Group pioneered the concept of Micro-Irrigation in India and are the single-largest users of PVC in the country. They are the second-largest producers of "Papain" (A Papaya extract) in the world since 1978. □

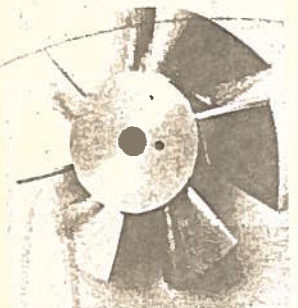


4 - Axis C N C - 3 Dimension Machining Facility

Specialists in manufacture of CAMS
Plate, Drum and 3-D Cams for ;



- Indexing Mechanisms
- Special purpose Machines
- Packaging Machines
- Pharmaceutical Machines
- Textile Machines
- Transfer Lines
- Printing Machines
- Switchgear Breaker Mechanisms



Hextech
ENGINEERS (INDIA) PRIVATE LIMITED

B-76, M.I.D.C., AMBAD,
NASHIK-422 010 INDIA,
TEL: (0253) 2576
GRAMS: HEXTECH



NETWORK'S QUOTE BANK



Piramalism

If these policy measures fail to take off, we will continue to have the shameful distinction of having the largest number of illiterates, poor, blind and undernourished people in the world.



Minister's Observation

When you take a risk a certain degree of failure is only to be expected, and one need not get unduly alarmed unless failure becomes a universal phenomena.

WHOSE



Taleyarkhan's Tenet

For the genuine Small Scale entrepreneur, some reduction in the current high rates of interest is very necessary.

LINE

Jain's Maxim

If there is one single attribute which distinguishes an entrepreneur from a manager, bureaucrat, or an executive-or to a lesser degree, a professional - it is his built-in desire to run risks.



IS



Mother's Mission

Every woman can be equal to men if we have brains and if we have money. But no man can become equal to women in love and the ability to show service.



Dateymantics

Just like there is no free lunch, there is no free service.

IT

ANYWAY ?



Sudhir's Assertion

NMC Art Complex! Morgue of art or Cradle of commerce?



Biswasism

Survival is an important goal but development is a paramount goal to maintain supremacy in a competitive environment.